

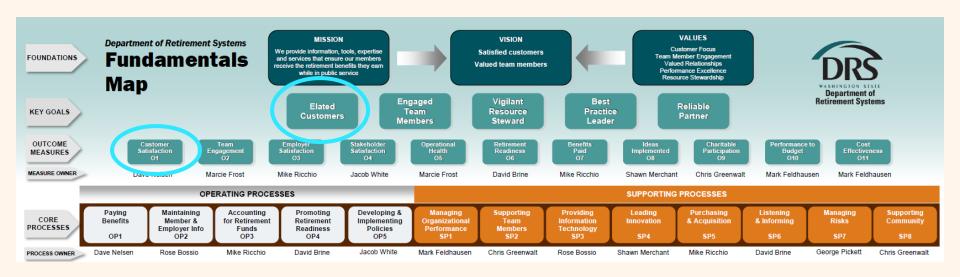
Customer Satisfaction

Presentation to Employer Advisory Committee May 21, 2015





Key Goal: Elated Customers



DRS focuses on five Key Goals, one of which is elating our customers. Our customers are the people enrolled in, or receiving benefits from, a DRS-administered plan. We serve them in partnership with employers and other stakeholders.

At DRS we don't just want to meet our customers' expectations, we want to exceed them.



Customers' Expectations

The Three R's of DRS Customer Satisfaction: Respectful, Responsive, and Right

When interacting with DRS, you can expect

To be treated RESPECTFULLY. You can expect

- A. To be treated as a valued customer by a patient and caring person, who is happy to help you.
- B. To be carefully guided through the retirement process.
- C. To be informed of the issues that impact your retirement in a way that is easy to understand.

To receive RESPONSIVE service. You can expect

- A. To have quick access to people who can help you.
- B. To receive timely responses to your requests.
- C. To be kept informed of the status of your requests.
- D. To speak with people who anticipate your needs and offer you solutions.
- E. To be provided with easy-to-use forms and tools that can be found online.

Information to be RIGHT. You can expect

- A. To receive accurate information from a knowledgeable, professional person.
- B. To be paid correctly and on time.



Interviewing Recent Retirees

Each month, Leaders at DRS contact a recent retiree to collect their feedback about our processes. The contact is an interview, not a survey.

We ask open-ended questions to get at the stories behind how we did, or did not, meet their expectations. We hope to learn where we can improve.

Since March 2013, we've completed 2,287 interviews.







Measuring Satisfaction

Our goal is that 80% or more of customers will feel that their expectations were met or exceeded, for each of the 10 criteria.

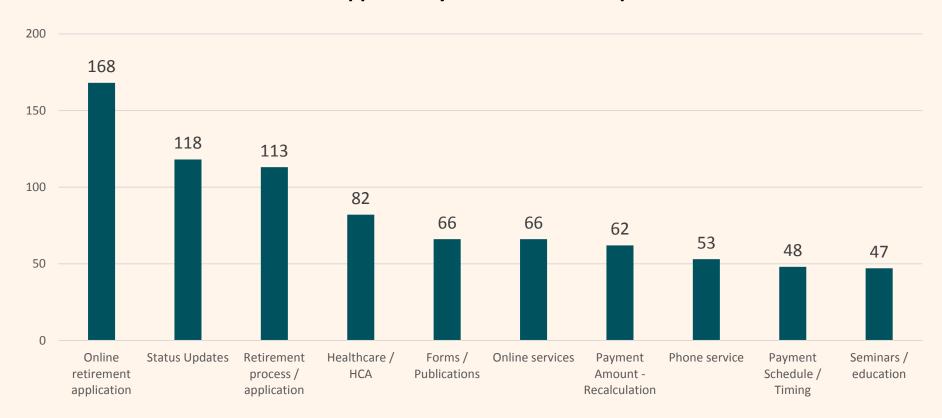
O1-Customer Satisfaction (Dave)





Customer Feedback

Top Ten Topics: Opportunities – Last 12 Months Based on the number of times customers mentioned an opportunity related to each topic





Customer Feedback

We use customer feedback to prioritize improvements. A team representing business areas and technology resources reviews potential enhancements and looks at which key goals, like Elated Customers, the idea will touch, and to what degree. Improvements are scored based on their value, and cost.

Improvements with higher value and lower costs are implemented first.





Customer Feedback: ORA

- The Online Retirement Application was really easy to use and the member stated she preferred to do everything online. She just didn't like that it did not let her know she hadn't finalized her application.
- Member was sometimes confused by when they would hear back from DRS, like, how long would it take to process their application?
- Member retired online, and she was surprised that she didn't get confirmations
 to keep her informed as her application was processed. She said she would have
 liked to see more communication regarding the status of her retirement. She said
 she worried about whether or not she'd really get her retirement check.
- Member said there was a misunderstanding about the need for additional documents when applying for retirement online and this caused some confusion.
- Member had concerns about the lack of communication while waiting for their first payment. They felt there was a lack of clarity of the application status "in process" when they check the website.



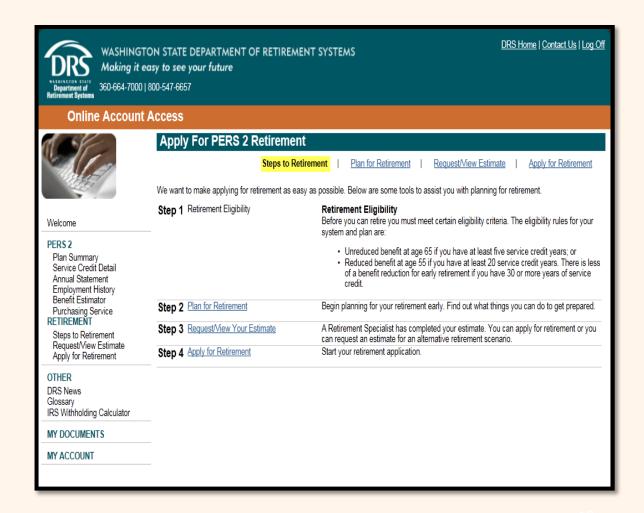
Enhancements

- Steps to Retirement
- Tracker Page
- Periodic Email Notifications



Steps to Retirement

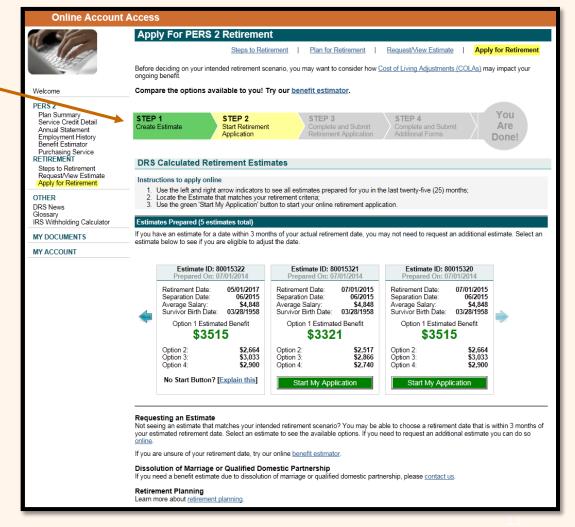
Replaced the "I Want To" page





Apply for Retirement

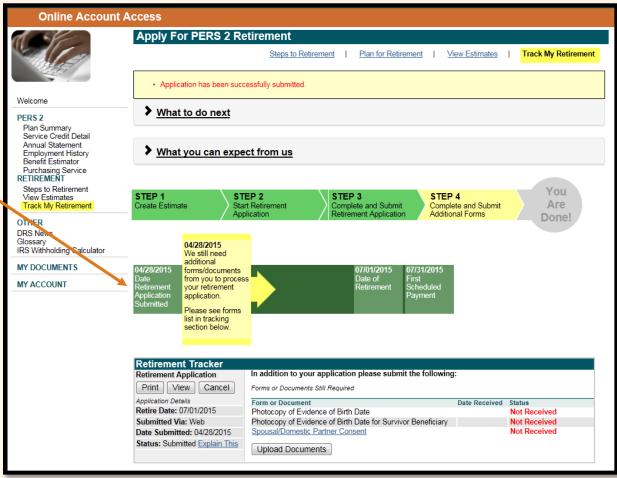
Step Timeline





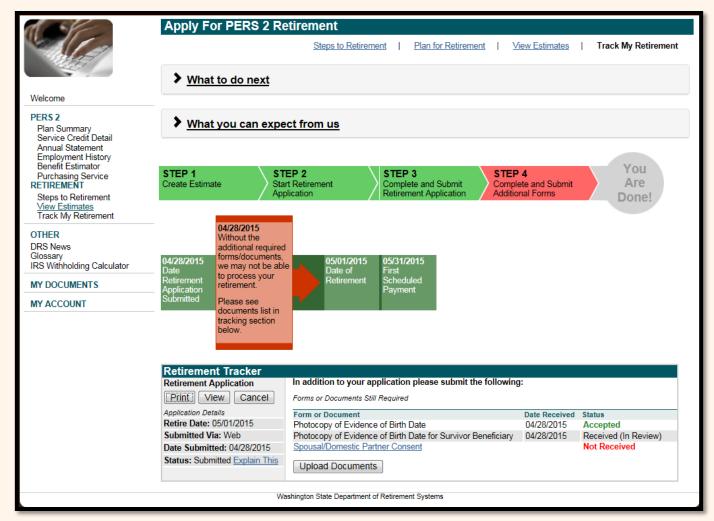
Tracker Page, Submitted Application

- Step Timeline
- Application/Retirement
 Timeline



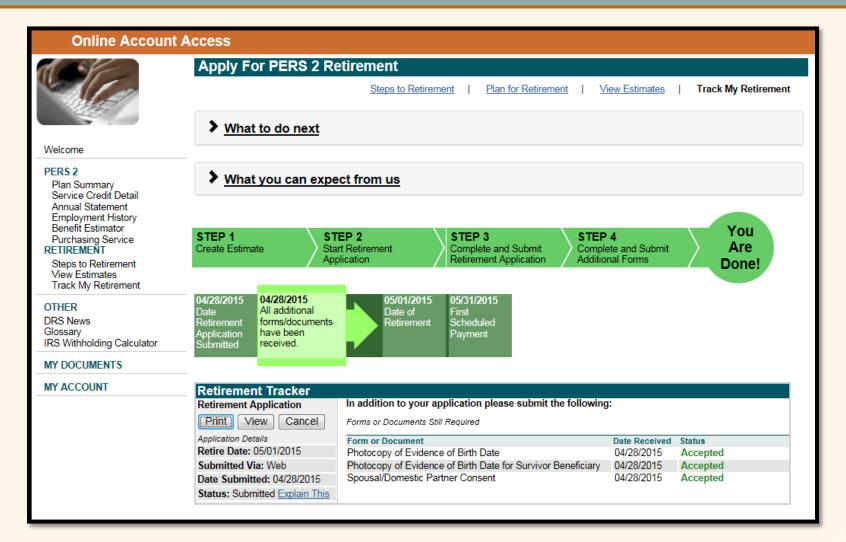


Application Timeline





Application Timeline, Continued





Dear

We have received your retirement application, but our records indicate that we still need additional forms or documents for us to complete your benefit calculation. Please log into your online account, complete and return the forms and/or documents indicated below, without them we may not be able to process your retirement.

Retirement process status

04/29/2015 We still need additional forms/documents from you to process 04/22/2015 07/01/2015 07/31/2015 your retirement Date Date of First application. Scheduled Retirement Retirement Application Payment Please see forms Submitted list in tracking section below.

Forms or documents still required

Spousal/Domestic Partner Consent - Not Received

What to do next

If you have not already log into your online account and print a copy of your submitted application for your records



Dear

We have received your retirement application, and our records indicate that we have received all necessary forms and documents. We will begin calculating your benefit in the month of your retirement.

Retirement process status



What to do next

- If you have not already, log into your online account and print a copy of your submitted application for your records.
- If you have changed your address in your retirement application, and you are actively employed with a DRS covered employer, please notify them so they can update their records.
- Contact us if you have questions or need assistance.

What you can expect from us

We will:

Calculate your benefit amount in the month that you retire and mail you an award letter outlining your benefit.

Cand your hanafit normant to your financial institution for direct danceit into your account. Darmonto are available the last working day of the month



Dear

We have received your retirement application and our records indicate that we have received all necessary forms and documents. We will begin calculating your benefit this month and will send you an award letter outlining your benefit calculation once it has been completed.

Retirement process status



What to do next

- If you have not already, log into your online account and print a copy of your submitted application for your records.
- If you have changed your address in your retirement application, and you are actively employed with a DRS covered employer, please notify them so they can update their records.
- Contact us if you have questions or need assistance.

What you can expect from us

We will:

- Calculate your benefit amount in the month that you retire and mail you an award letter outlining your benefit.
- Send your benefit payment to your financial institution for direct deposit into your account. Payments are available the last working day of the month. Your first payment may be mailed to your financial institution, so it could arrive a day or two later.



Dear

You started a retirement application for a 07/01/2015 retirement date. The application has not yet been completed. If you intend to retire on 07/01/2015 please log into your online account, complete the application and submit any necessary forms and or documents.

Retirement process status



After you submit your application

- Log into your online account and print a copy of your submitted application for your records.
- Complete and return the required forms and/or documents identified above and be sure to include your name and SSN.
- Revisit the DRS website before your retirement date to assure we have received the necessary documents..
- Keep in mind if you do not provide the necessary forms/documentation to DRS, it may result in a delay processing your application or possibly result in a temporary suspension of your benefit payments.
- If you have changed your address in your retirement application, and you are actively employed with a DRS covered employer, please notify them so they can update their records.
- Contact us if you have questions or need assistance.

What you can expect from us

We will:

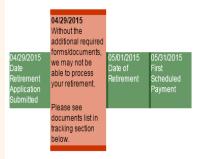
- Calculate your benefit amount in the month that you retire and mail you an award letter outlining your benefit.
- Send your benefit payment to your financial institution for direct deposit into your account. Payments are available the last working day of the month. Your first payment may be mailed to your financial institution,



Dear '

We have received your retirement application, but our records indicate that we still need additional forms or documents for us to complete your benefit calculation. Please log into your online account, complete and return the forms and/or documents indicated below, without them we may not be able to process your retirement.

Retirement process status



Forms or documents still required

Spousal/Domestic Partner Consent - Not Received

What to do next

- . If you have not already, log into your online account and print a copy of your submitted application for your records.
- . Complete and return the required forms and/or documents identified above and be sure to include your name and SSN.
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- If you have changed your address in your retirement application, and you are actively employed with a DRS covered employer, please notify them so they can update their records.
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Questions?